

# 17944 SCHOENBORN, NORTHRIDGE, CA 91325

| INVESTMENT SUMMARY  |     |                    |
|---------------------|-----|--------------------|
| <b>Price:</b>       |     | <b>\$1,175,000</b> |
| Down Payment:       | 38% | \$446,500          |
| <b>Units:</b>       |     | <b>6</b>           |
| Cost per Unit:      |     | \$195,833          |
| <b>Current GRM:</b> |     | <b>13.69</b>       |
| <b>Current CAP:</b> |     | <b>4.33%</b>       |
| Market GRM:         |     | 10.97              |
| Market CAP:         |     | 5.98%              |
| Age:                |     | 1959               |
| Lot SF:             |     | 7,319              |
| Building SF:        |     | 4,962              |
| Price per SF:       |     | \$236.80           |
| Zoning:             |     | R3                 |



| PROPOSED FINANCING |       |                       |
|--------------------|-------|-----------------------|
| First Loan Amount: |       | \$728,500             |
| Terms:             | 3.40% | 30 Years (5-Year Fix) |
| Monthly Payment:   |       | \$3,231               |

Unit Mix: 4-1+1 | 1-2+1 | 1-3+2  
 13.69 GRM & 4.33% Cap Rate  
 Great Northridge Location  
 Lack of Inventory on Market

| ANNUALIZED OPERATING DATA         |                 |             |                  |              |
|-----------------------------------|-----------------|-------------|------------------|--------------|
|                                   | CURRENT         |             | PRO-FORMA        |              |
| <b>Scheduled Gross Income:</b>    | <b>\$85,824</b> |             | <b>\$107,100</b> |              |
| Less Vacancy Rate Reserve:        | 2,575           | 3.0%        | 3,213            | 3.0%         |
| Gross Operating Income:           | 83,249          |             | 103,887          |              |
| Less Expenses:                    | 32,332          | 37.7%       | 33,570           | 31.3%        |
| <b>Net Operating Income:</b>      | <b>\$50,918</b> |             | <b>\$70,317</b>  |              |
| Less Loan Payments:               | 38,769          | 1.31        | 38,769           |              |
| <b>Pre-Tax Cash Flow:</b>         | <b>\$12,149</b> | <b>2.7%</b> | <b>\$31,548</b>  | <b>7.1%</b>  |
| Plus Principal Reduction:         | 14,220          |             | 14,220           |              |
| <b>Total Return Before Taxes:</b> | <b>\$26,368</b> | <b>5.9%</b> | <b>\$45,768</b>  | <b>10.3%</b> |

| PROPERTY RENTAL INFORMATION           |           |               |                 |               |                  |
|---------------------------------------|-----------|---------------|-----------------|---------------|------------------|
| UNIT MIX                              |           | CURRENT       |                 | PRO-FORMA     |                  |
| # OF UNITS                            | UNIT TYPE | RENT PER UNIT | TOTAL INCOME    | RENT PER UNIT | TOTAL INCOME     |
| 4                                     | 1+1       | \$989         | \$3,957         | \$1,300       | \$5,200          |
| 1                                     | 2+1       | \$1,600       | \$1,600         | \$1,600       | \$1,600          |
| 1                                     | 3+2       | \$1,470       | \$1,470         | \$2,000       | \$2,000          |
| <b>Total Scheduled Rent:</b>          |           |               | <b>\$7,027</b>  |               | <b>\$8,800</b>   |
| Laundry:                              |           |               | \$125           |               | \$125            |
| Parking, Storage, Misc:               |           |               |                 |               |                  |
| Monthly Scheduled Gross Income:       |           |               | \$7,152         |               | \$8,925          |
| <b>Annual Scheduled Gross Income:</b> |           |               | <b>\$85,824</b> |               | <b>\$107,100</b> |

| ESTIMATED EXPENSES     |                 |
|------------------------|-----------------|
| Taxes: (new)           | \$14,688        |
| Insurance:             | \$1,737         |
| Utilities:             | \$6,840         |
| Maintenance:           | \$4,162         |
| Rubbish:               | \$900           |
| Reserves:              | \$1,200         |
| Landscaping:           | \$600           |
| Pest Control:          | \$540           |
| Off-Site Mgmt:         | \$1,665         |
| <b>Total Expenses:</b> | <b>\$32,332</b> |
| Per SF:                | \$6.52          |
| Per Unit:              | \$5,389         |

**MICHAEL PESCI, JAMES ANTONUCCI, & ANTHONY QUINTERO**

VP OF INVESTMENTS, VP OF INVESTMENTS, & INVESTMENT ASSOCIATE

BRE # 01274379, BRE # 01822661, & BRE # 01192373

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**apla** GROUP

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RENT ROLL

| UNIT # | NOTES     | UNIT TYPE | CURRENT RENT | MARKET RENT |
|--------|-----------|-----------|--------------|-------------|
| 1      | Section 8 | 1+1       | \$1,165      | \$1,300     |
| 2      |           | 1+1       | \$845        | \$1,300     |
| 3      |           | 3+2       | \$1,470      | \$2,000     |
| 4      |           | 1+1       | \$991        | \$1,300     |
| 5      |           | 1+1       | \$956        | \$1,300     |
| 6      |           | 2+1       | \$1,600      | \$1,600     |
| TOTAL: |           |           | \$7,027      | \$8,800     |

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